

INTERIM STATEMENT 30 SEPTEMBER 2020

MBB SE, Berlin

MBB in figures

| Nine months (unaudited) | 2020 | 2019 | Δ 2020 /2019 |
|---|----------|----------|-----------------|
| Earnings figures (adjusted*) | €k | €k | % |
| Revenue | 510,568 | 407,827 | 25.2 |
| Operating perfomance | 506,969 | 407,806 | 24.3 |
| Total perfomance | 523,410 | 421,485 | 24.2 |
| Cost of materials | -277,189 | -253,993 | 9.1 |
| Staff costs | -150,897 | -101,893 | 48.1 |
| EBITDA | 52,827 | 40,381 | 30.8 |
| EBITDA-margin | 10.4% | 9.9% | |
| EBIT | 31,368 | 27,298 | 14.9 |
| EBIT-margin | 6.2% | 6.7% | |
| EBT | 17,685 | 23,546 | -24.9 |
| EBT-margin | 3.5% | 5.8% | |
| Consolidated net profit after non-controlling interests | 9,002 | 9,215 | -2.3 |
| eps in € | 1.52 | 1.51 | 0.6 |
| Average number of shares in circulation | 5,935 | 6,111 | -2.9 |
| Earnings figures (IFRS) | €k | €k | % |
| EBITDA | 48,900 | 51,703 | -5.4 |
| Consolidated net profit | 4,983 | 19,171 | -74.0 |
| eps in € | 0.84 | 3.14 | -73.2 |
| | | | |
| Figures from the statement | 30 Sep | 31 Dec | |
| of financial position (IFRS) | €k | €k | % |
| Non-current assets | 359,161 | 346,084 | 3.8 |
| Current assets | 462,123 | 498,608 | -7.3 |
| thereof cash and equivalents** | 301,884 | 340,194 | -11.3 |
| Issued capital (share capital) | 5,932 | 5,941 | -0. |
| Other equity | 463,104 | 468,612 | -1.2 |
| Total equity | 469,037 | 474,552 | -1.2 |
| Equity ratio | 57.1% | 56.2% | |
| Non-current liabilities | 151,425 | 149,919 | 1.0 |
| Current liabilities | 200,823 | 220,221 | -8.8 |
| Total assets | 821,284 | 844,692 | -2.8 |
| Net debt (-) or net cash (+)** | 213,155 | 249,838 | -14.7 |
| Employees | 2 471 | 2 505 | 1 (|
| Employees | 3,471 | 3,505 | -1.0 |

^{*} For a detailed account of the adjustments please refer to the information provided in the section on results of operations, financial position and net assets.

 $[\]ensuremath{^{\star\star}}$ This figure includes the value of physical gold stocks and securities.

Business development, result of operations, financial position and net assets

Business development

In the first nine months of 2020, MBB grew revenues by 25.2% to €510.6 million despite the challenges posed by the COVD-19 pandemic. EBITDA even increased by 30.8% to €52.8 million in the same period. The EBITDA margin was thus 10.4%, around half a percentage point higher than in the same period last year. Adjusted earnings per share amounted to €1.52 and thus remained stable compared with the same period of the previous year. As of 30 September 2020, the MBB Group employed around 3,500 staff.

After a very successful start to 2020 for MBB, the effects of the COVID-19 pandemic led to a drop in sales and earnings in some business units in the second quarter. In the third quarter of 2020, revenues of €181.7 million and adjusted EBITDA of €24.1 million significantly exceeded expectations. The high adjusted EBITDA margin of 13.4% underlines the resilience of the MBB group.

The positive business development for the group is mainly driven by the growth of the Service & Infrastructure segment, which generated total revenues of €277.7 million in the first three quarters. The development of the Friedrich Vorwerk Group, which is benefiting from significant investments in the wake of the Energiewende, is particularly noteworthy. In addition to a growing interest in solutions for the transport and processing of hydrogen, sales in the area of gas and electricity infrastructure have grown in recent months. This led to sales of €221.9 million in the first three quarters with an EBITDA margin of 17.8%. In order to further accelerate the strong growth of the company, Friedrich Vorwerk is currently examining possible growth options, which may include an IPO.

The Consumer Goods segment, which comprises the mattress manufacturer CT Formpolster and Hanke, a specialist in tissue products, recorded a 14.0% decline in sales to €56.2 million with a stable EBITDA margin of 9%. Despite the positive effect of the easing of raw material costs, EBITDA decreased by €0.9 million compared to the same period of the previous year. The effects of the COVID-19 pandemic on the Consumer Goods segment are significant.

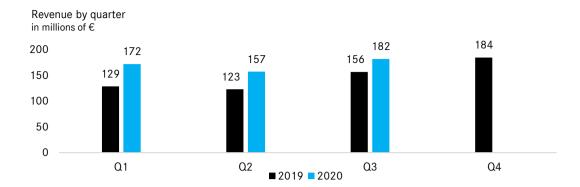
In the Technological Applications segment, which includes the listed companies Aumann and Delignit, as well as OBO, which specializes in tooling products, a 33.1% decline in turnover to €176.7 million was recorded. A large part of this decline was expected and is due to the weak order intake at Aumann in the past financial year. In addition, both Delignit and OBO clearly felt the effects of the COVID-19 pandemic after an initially promising start to the year. EBITDA in this segment was therefore 86.5% lower than in the same period of the previous year. The adjusted EBITDA margin for the first nine months was 1.7%. Within MBB, the Technological Applications segment is expected to be the most affected by the impact of the COVID-19 pandemic, in the fourth quarter of 2020 and beyond.

The Board and the Managing Directors of MBB SE have proposed to the Annual General Meeting on 24 August 2020 to pay a dividend of €0.70 per eligible share. This is the tenth consecutive year in which the basic dividend has been increased, and it has never been reduced since the IPO of MBB in 2006. The Annual General Meeting approved the company's proposal with a large majority. The dividend was paid out on the 27 August 2020.

By resolution of 24 August 2020, the Annual General Meeting approved the 2020 stock option program and authorized the Board of Directors to grant 240,000 subscription rights. The term and waiting period of the subscription rights is 4 years. The extent to which the subscription rights can be exercized is determined using a price-based model. This model consists of a criterion A (exceeding of share price thresholds) and a criterion B (achieved average price). The exercize price of a subscription right is €60.00. On 24 August 2020, a total of 230,000 subscription rights were granted.

Result of operations, financial position and net assets

The result of operations, financial position and net assets continue to be positive. The MBB Group's consolidated revenues after the first nine months of the 2020 financial year amounted to €510.6 million, up 25.2% versus prior year (previous year: €407.8 million). This significant growth is mainly attributable to the companies acquired in the second half of 2019.

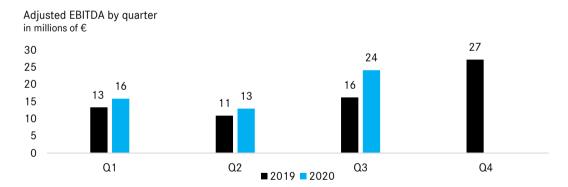


Other operating income of \in 16.4 million (previous year: \in 13.7 million) includes income from the at-equity valuation of \in 7.9 million, income from capitalized own work of \in 1.5 million, income from the offsetting of non-cash compensation of \in 1.1 million, income from securities of \in 0.2 million and other income of \in 5.8 million. Capitalized development costs are predominantly attributable to Aumann.

The adjusted cost of materials increased by 9.1% to €277.2 million, which is disproportionately low compared to sales growth, while adjusted personnel expenses rose by 48.1% to €150.9 million in the first three quarters of 2020. The change in the cost structure results from the changed portfolio structure compared to the same period of the previous year.

Adjusted overhead costs amounted to €42.5 million (previous year: €25.2 million). These include maintenance and repair expenses, legal and consulting fees, advertising expenses, insurance premiums, travel expenses and other third-party services. The increase is mainly due to the acquisition of the Friedrich Vorwerk Group in the second half of 2019.

Adjusted EBITDA (earnings before interest, taxes, depreciation and amortization) rose by 30.8% to €52.8 million (previous year: €40.4 million) with a margin of 10.4%. Adjustments were made to the costs related to the optimization of the Aumann Group's cost structure and vertical range of manufacture. In particular, these include €3.5 million incurred by the discontinuation of business operations at the Hennigsdorf site, and €0.4 million of expenses incurred at other sites related to capacity reduction initiatives.



Adjusted depreciation and amortization increased by \in 8.4 million to \in 21.5 million compared to the same period of the previous year. \in 6.8 million of depreciation and amortization on assets capitalized as part of purchase price allocations were adjusted in the results. In addition, impairment losses of \in 0.3 million on fixed assets at the Aumann Hennigsdorf site were adjusted.

This resulted in an adjusted EBIT (earnings before interest and taxes) of €31.4 million (previous year: €27.3 million).

Taking into account the net finance costs of €-13.7 million (previous year: €-3.8 million), this results in an adjusted EBT (earnings before taxes) of €17.7 million (previous year: €23.5 million). The negative increase in finance costs is mainly due mainly due to the earnings of the non controlling shareholders of the Friedrich Vorwerk KG (GmbH & Co.).

The adjusted consolidated net income after non-controlling interests amounts to €9.0 million (previous year: \le 9.2 million) or \le 1.52 (previous year: \le 1.51) per share for the nine-month period.

Shareholders' equity at 30 September 2020, amounts to €469.0 million (31 December 2019: €474.6 million). In relation to the consolidated balance sheet total of €821.3 million (31 December 2019: €844.7 million), the equity ratio was 57.1% compared to 56.2% at 31 December 2019.

As of 30 September 2020, the MBB Group had cash and cash equivalents (including securities and physical gold holdings) of €301.9 million (€340.2 million as of 31 December 2019), of which MBB SE accounted for €182.8 million. After deducting the Group's financial liabilities of €88.7 million (€90.4 million as of 31 December 2019), the MBB Group's net cash position amounts to €213.2 million, compared to €249.8 million as of 31 December 2019. The reduction in cash and cash equivalents is primarily due to investments, the reduction of current liabilities, and the payment of the dividend to MBB SE shareholders.

Outlook

Based on the current business performance in 2020, the Managing Directors continue to expect total revenues of €660+ million with an adjusted EBITDA margin of 8% to 10% for MBB for the financial year 2020.

Berlin, 13 November 2020

The Executive Management of MBB SE

Consolidated statement of comprehensive income

| IFRS consolidated statement of profit or loss | 1 Jan - 30 Sep 2020 | 1 Jan - 30 Sep 2019 |
|---|------------------------|------------------------|
| (unaudited) | €k | €k |
| Revenue | 510,568 | 407,827 |
| Increase (+) / decrease (-) in finished goods and work in progress | -3,599 | -21 |
| Operating performance | 506,969 | 407,806 |
| Other operating income | 16,441 | 13,679 |
| Badwill | 0 | 12,085 |
| Total performance | 523,410 | 433,570 |
| Cost of raw materials and supplies | -153,457 | -181,803 |
| Cost of purchased services | -126,640 | -72,190 |
| Cost of materials | -280,097 | -253,993 |
| Wages and salaries | -117,489 | -81,515 |
| Social security and pension costs | -34,019 | -20,377 |
| Staff costs | -151,508 | -101,893 |
| Other operating expenses | -42,905 | -25,980 |
| Earnings before interest, taxes, depreciation and amortization | 49.000 | E1 702 |
| (EBITDA) | 48,900 | 51,703 |
| Depreciation and amortization | -28,557 | -17,488 |
| Earnings before interest and taxes (EBIT) | 20,343 | 34,215 |
| Finance revenue | 241 | 438 |
| Finance costs | -2,040 | -1,840 |
| Earnings attributable to non-controlling interests Net finance costs | -10,290 | -1,207 |
| | -12,089 | -2,609 |
| Earnings before taxes (EBT) | 8,255 | 31,606 |
| Income tax expense | -5,719 | -5,887 |
| Other taxes | -867 | -336 |
| Profit or loss for the period | 1,669 | 25,383 |
| Non-controlling interests | 3,314 | -6,212 |
| Consolidated net profit | 4,983 | 19,171 |
| Earnings per share (in €) | 0.84 | 3.14 |
| | | |

| IFRS consolidated statement of comprehensive income | 1 Jan - 30 Sep 2020 | 1 Jan - 30 Sep 2019 |
|--|------------------------|------------------------|
| (unaudited) | €k | €k |
| Consolidated net profit | 4,983 | 19,171 |
| Non-controlling interests | -3,314 | 6,212 |
| Profit or loss for the period | 1,669 | 25,383 |
| Items that may be subsequently reclassified to profit and loss | | |
| Fair value changes bonds and gold | 365 | 711 |
| Currency translation | -1,559 | -357 |
| Items that not be subsequently reclassified to profit and loss | | |
| Fair value changes shares | 1,306 | 11,493 |
| Pension reserve | 21 | 0 |
| Other comprehensive income after taxes | 134 | 11,846 |
| Comprehensive income for the reporting period | 1,803 | 37,229 |
| thereof attributable to: | | |
| - Shareholders of the parent company | 4,943 | 30,053 |
| - Non-controlling interests | -3,140 | 7,176 |
| | | |

| IFRS consolidated statement of comprehensive income (unaudited) | 1 Jul - 30 Sep 2020 €k | 1 Jul - 30 Sep 2019 €k |
|---|------------------------------|------------------------------|
| Revenue | 181,694 | 156,432 |
| Increase (+) / decrease (-) in finished goods and work in progress | -2,290 | -283 |
| Operating performance | 179,404 | 156,149 |
| Other operating income | 6,886 | 2,288 |
| Badwill | 0 | 12,085 |
| Total performance | 186,290 | 170,522 |
| Cost of raw materials and supplies | -55,406 | -59,366 |
| Cost of purchased services | -42,501 | -34,656 |
| Cost of materials | -97,907 | -94,022 |
| Wages and salaries | -39,548 | -30,420 |
| Social security and pension costs | -11,112 | -7,878 |
| Staff costs | -50,660 | -38,297 |
| Other operating expenses | -14,238 | -10,707 |
| Earnings before interest, taxes, depreciation and amortization (EBITDA) | 23,484 | 27,496 |
| Depreciation and amortization | -9,344 | -8,874 |
| Earnings before interest and taxes (EBIT) | 14,140 | 18,622 |
| Finance revenue | 97 | 39 |
| Finance costs | -675 | -780 |
| Earnings attributable to non-controlling interests | -7,132 | -1,207 |
| Net finance costs | -7,711 | -1,948 |
| Earnings before taxes (EBT) | 6,430 | 16,674 |
| Income tax expense | -4,901 | -1,241 |
| Other taxes | -459 | -126 |
| Profit or loss for the period | 1,070 | 15,307 |
| Non-controlling interests | 394 | -1,077 |
| Consolidated net profit | 1,464 | 14,230 |
| Earnings per share (in €) | 0.25 | 2.40 |
| | | |

Consolidated statement of financial position

| Statement of financial position Assets (IFRS) | 30 Sep 2020 unaudited | 31 Dec 2019 audited |
|--|--------------------------|------------------------|
| incosts (ii no) | €k | €k |
| Non-current assets | | |
| Concessions, industrial property rights and similar rights | 20,969 | 25,278 |
| Goodwill | 44,449 | 44,449 |
| Advance payments and assets under development | 881 | 134 |
| Intangible assets | 66,299 | 69,861 |
| Land and buildings including buildings on third-party land | 80,003 | 80,021 |
| Technical equipment and machinery | 51,231 | 51,176 |
| Other equipment, operating and office equipment | 23,534 | 22,138 |
| Advance payments and assets under development | 3,941 | 4,514 |
| Property, plant and equipment | 158,709 | 157,849 |
| Investment securities | 102,403 | 89,549 |
| Investments in associates | 16,459 | 13,214 |
| Other loans | 1,253 | 1,281 |
| Financial assets | 120,115 | 104,044 |
| Deferred tax assets | 14,037 | 14,330 |
| | 359,161 | 346,084 |
| Current assets | | |
| Raw materials and supplies | 15,386 | 17,778 |
| Work in progress | 7,294 | 7,384 |
| Finished goods and commodities | 11,138 | 13,876 |
| Advance payments | 7,834 | 8,023 |
| Inventories | 41,653 | 47,061 |
| Trade receivables | 72,579 | 73,101 |
| Contract assets | 132,956 | 113,042 |
| Other current assets | 15,456 | 14,760 |
| Trade receivables and other current assets | 220,990 | 200,902 |
| Gold | 4,147 | 3,570 |
| Securities | 3,214 | 3,169 |
| Financial assets | 7,361 | 6,739 |
| Cash in hand | 91 | 84 |
| Bank balances | 192,029 | 243,821 |
| Cash in hand, bank balances | 192,120 | 243,905 |
| | 462,123 | 498,608 |
| Total assets | 821,284 | 844,692 |

| Statement of financial position | 30 Sep 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| Equity and liabilities (IFRS) | unaudited | audited |
| | €k | €k |
| Equity | | |
| Issued capital | 5,932 | 5,941 |
| Capital reserve | 254,463 | 253,260 |
| Legal reserve | 61 | 61 |
| Retained earnings | 83,078 | 82,287 |
| Non-controlling interests | 125,503 | 133,004 |
| | 469,037 | 474,552 |
| Non-current liabilities | | |
| Liabilities to banks | 41,032 | 47,297 |
| Liabilities to non-controlling interests | 30,976 | 20,686 |
| Liabilities from participation rights | 9,963 | 9,963 |
| Other liabilities | 6,274 | 6,469 |
| Lease liabilities | 14,978 | 12,068 |
| Pension provisions | 28,472 | 28,387 |
| Other provisions | 1,231 | 1,195 |
| Deferred tax liabilities | 18,498 | 23,854 |
| | 151,425 | 149,919 |
| Current liabilities | | |
| Liabilities to banks | 23,049 | 22,128 |
| Contract liabilities | 26,796 | 35,424 |
| Trade payables | 48,379 | 56,707 |
| Liabilities to non-controlling interests | 2,070 | 7,540 |
| Other liabilities | 19,586 | 28,962 |
| Lease liabilities | 9,670 | 8,863 |
| Provisions with the nature of a liability | 39,002 | 35,438 |
| Tax provisions | 14,980 | 7,750 |
| Other provisions | 17,293 | 17,409 |
| | 200,823 | 220,221 |
| Total equity and liabilities | 821,284 | 844,692 |

Consolidated statement of cash flows

| Consolidated statement of cash flows | 1 Jan - | 1 Jan - |
|--|-------------------|-------------------|
| (unaudited) | 30 Sep 2020 €k | 30 Sep 2019 €k |
| | CK | CK |
| 1. Cash flow from operating activities | | |
| Earnings before interest and taxes (EBIT) | 20,343 | 34,215 |
| Adjustments for non-cash transactions | | |
| Depreciation and amortization | 28,557 | 17,488 |
| Increase (+) / decrease (-) in provisions | 283 | -3,631 |
| Gains (-) / losses (+) from disposal of PPE | 428 | -1,021 |
| Results from equity investments | -7,913 | 200 |
| Other non-cash expenses / income | 782 | -13,603 |
| | 22,136 | -567 |
| Change in working capital: | | |
| Increase (-) / decrease (+) in inventories, trade receivables and other assets | -15,175 | -45,681 |
| Decrease (-) / increase (+) in trade payables and other liabilities | -27,850 | -15,177 |
| | -43,025 | -60,858 |
| Income taxes paid | -4,273 | -4,832 |
| Interest received | 241 | 438 |
| Proceed from dividends from equity investments | 2,180 | 0 |
| | -1,851 | -4,394 |
| Cash flow from operating activities | -2,397 | -31,604 |
| 2. Cash flow from investing activities | | |
| Investments (-) / divestments (+) intangible assets | -3,590 | -5,143 |
| Investments (-) / divestments (+) property, plant and equipment | -13,486 | -9,805 |
| Investments (-) / divestments (+) of financial assets and securities | -13,248 | -9,893 |
| Business combination (less cash and cash equivalents received) | -563 | -23,949 |
| Cash flow from investing activities | -30,886 | -48,790 |
| 3. Cash flow from financing activities | | |
| Payments to non-controlling interests | -392 | -2,354 |
| Profit distribution to shareholders | -4,153 | -4,099 |
| Payments for the acqisition of shares without change of control | -2,486 | 0 |
| Payments to shareholders from capital reductions | 0 | -62,083 |
| Share buy back programme | -425 | 0 |
| Proceeds from borrowing financial loans | 13,377 | 24,490 |
| Repayments of financial loans | -15,376 | -16,429 |
| Payments for lease liabilities | -6,969 | -3,855 |
| Interest payments | -1,995 | -1,807 |
| Cash flow from financing activities | -18,418 | -66,137 |

| Consolidated statement of cash flows | 1 Jan - 30 Sep 2020 | 1 Jan - 30 Sep 2019 |
|---|------------------------|------------------------|
| (unaudited) | €k | €k |
| Cash and cash equivalents at end of period | | |
| Change in cash and cash equivalents (Subtotal 1-3) | -51,701 | -146,530 |
| Effects of changes in foreign exchange rates (non-cash) | -85 | 15 |
| Cash and cash equivalents at start of reporting period | 243,905 | 307,515 |
| Cash and cash equivalents at end of period | 192,120 | 161,000 |
| Composition of cash and cash equivalents | | |
| Cash in hand | 91 | 67 |
| Bank balances | 192,029 | 160,932 |
| Reconciliation to liquidity reserve on 30 Sep | 2020 | 2019 |
| Cash and cash equivalents at end of period | 192,120 | 161,000 |
| Gold | 4,147 | 3,482 |
| Securities | 105,617 | 87,629 |
| Liquidity reserve on 30 Sep | 301,884 | 252,111 |

Segment reporting

| Segment reporting current year | Technological | Consumer | Service & | Reconciliation | Group |
|--------------------------------|---------------|----------|----------------|----------------|---------|
| (unaudited) | Applications | Goods | Infrastructure | | |
| | €k | €k | €k | €k | €k |
| Revenue from third parties | 176,668 | 56,178 | 277,722 | 0 | 510,568 |
| Other segments | 0 | 48 | 318 | -366 | 0 |
| Total revenue | 176,668 | 56,226 | 278,040 | -366 | 510,568 |
| EBITDA | -985 | 4,897 | 47,787 | -2,799 | 48,900 |
| Depreciation and amortization | -6,666 | -2,577 | -19,097 | -216 | -28,557 |
| Investments | -2,775 | -1,320 | -13,628 | | |
| Segment assets | 246,960 | 51,574 | 187,051 | | |
| Segment liabilities | 83,010 | 15,421 | 100,686 | | |
| | | | | | |

| Segment reporting previous year (unaudited) | Technological Applications | Consumer Goods | Service & Infrastructure | Reconciliation | Group |
|---|----------------------------|-------------------|--------------------------|----------------|---------|
| | €k | €k | €k | €k | €k |
| Revenue from third parties | 264,210 | 65,332 | 78,285 | 0 | 407,827 |
| Other segments | 0 | 77 | 268 | -345 | 0 |
| Total revenue | 264,210 | 65,409 | 78,553 | -345 | 407,827 |
| EBITDA | 21,808 | 5,822 | 13,855 | 10,218 | 51,703 |
| Depreciation and amortization | -5,873 | -2,567 | -8,881 | -167 | -17,488 |
| Investments | -8,552 | -3,636 | -3,103 | | |
| Segment assets | 305,074 | 53,348 | 141,603 | | |
| Segment liabilities | 89,073 | 15,883 | 62,294 | | |
| | | | | | |

Financial Calendar

Deutsches Eigenkapitalforum

Frankfurt

16 - 18 November 2020

End of Fiscal Year 2020

31 Dezember 2020

ODDO BHF digital Forum

7 - 13 January 2021

6th Hamburger Investors Day

11 February 2021

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